



OVER 20 YEARS OF EXPERIENCE
IN SURVEYS IN AFRICA

S U R V E Y • C O N T R O L • M O N I T O R I N G • P R E V E N T I O N



JLB Expertises is the international Head Office of Cabinet Baral, a survey company founded in 1883 in Marseille.

JLB Expertises is an independent French company based in Marseille, established in several African and European countries.

Our main areas of expertise are agricultural and food products imported into and exported from West Africa and also surveys in general cargo.

We have developed expertise in coffee, cocoa, rice, flour, sugar, cement, cereals, fruits and frozen products.

We have a long experience in damage surveys at destination on cocoa beans and in controls during loading operations in producing countries.

We are able to advise traders and insurers on risk prevention during cocoa transport.

OUR ADDED VALUE

- Dedicated to Cargo Interests
- Specialized in Soft Commodities
- Strong local presence



OUR MISSIONS

- Certify the quality of the products
- Prevention of the risk of transport
- Mitigate the loss and damages during surveys



OUR VALUES

- Competence and experience
- Integrity and independence
- Proximity and reactivity

OUR SERVICES

DAMAGE SURVEY

Following damages during sea voyage, we can perform **damage assessments**, estimations of prejudice, investigations on the causes and origin of damage and perform rewarding salvage sale.



DAMAGE SURVEY ON BREAKBULK AND MEGABULK

In many African Ports, we monitor, on behalf of Cargo Interests, **the discharging operations** of breakbulk cargo. We are able to both set up a damage prevention scheme during unloading, as well as, in case of damage during sea voyage, assess accurately and in a contradictory manner, damaged quantities and the causes of these damages.





CONSULTING ON RISK PREVENTION

JLB Expertises is able to advise traders and insurers on risk prevention during transport and more specifically on cocoa transport.

In the main cocoa producing countries in Africa, we perform :

- Monitoring of port operations (inspection of containers, dressing, cleanliness), monitoring of stuffing, checking of moisture contents, control of the weight of the exported goods.
- Condition survey



QUALITY CONTROL OF SOFT COMMODITIES

In many West African countries as well as in Madagascar, JLB Expertises performs quality controls on soft commodities for traders and exporters.

- Ivory Coast, Ghana, Cameroun, Togo, Guinea, Liberia : Our staff is trained in quality analysis of cocoa : cut tests, moisture content, bean count, FFA on demand
- Madagascar : Vanilla, cinnamon, spices, essential oil, lychees

The samples of cocoa to be analyzed are prepared, according to the FCC standards, by our own staff on the lots designated by our Principals.

JLB Expertises and its subsidiaries are all members of the Federation of Cocoa Commerce (FCC).



STOCK INSPECTIONS

Our teams are able to perform spot stock inspection in order to inspect the external aspect of the goods stored, describe the conditions of the cargo and detect potential damages.

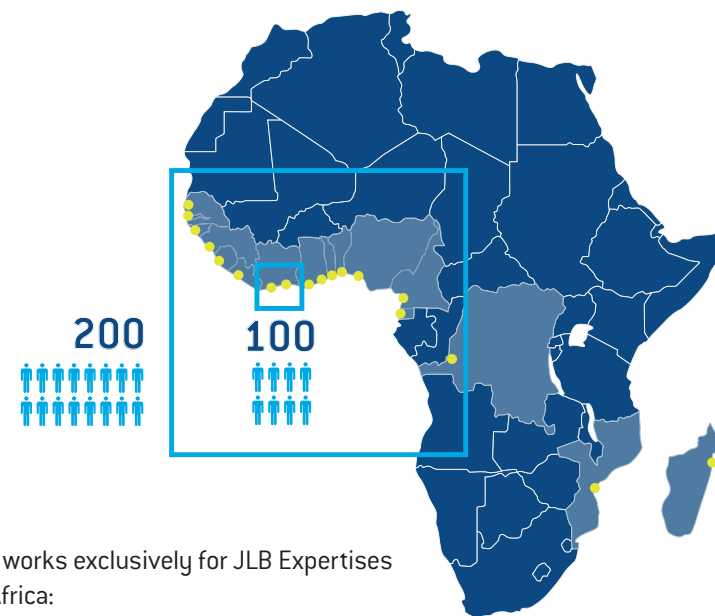
We can also organize volumetric estimation of the quantity stored and control storage conditions.



AFRICA

Five branches in Africa: Ivory Coast, Ghana, Togo, Cameroon and Madagascar and exclusive agencies or partnerships in all other countries.

Established in Africa for 20 years with a large network of agencies.



Our staff works exclusively for JLB Expertises in all of Africa:

- **200** employees in West African Countries
- Out of which **100** are in Ivory Coast (Abidjan & San Pedro)
- **5** expatriates (Ghana, Ivory Coast & Senegal) out of which **2** are Agricultural Engineers
- We have a large network of nautical surveyors in every port

ESTONIA - Tallinn
 LATVIA - Riga
 GERMANY - Hambourg
 NETHERLANDS - Amsterdam
 BELGIUM - Antwerp
 FRANCE - Harbour

FRANCE - **JLB Head Office** - Marseille

SPAIN - Barcelona
 SPAIN - Valence
 TURKEY - Istanbul

SENEGAL - Dakar
 GAMBIA - Banjul
 GUINEA BISSAU - Bissau
 GUINEA - Conakry
 SIERRA LEONE - Freetown
 LIBERIA - Monrovia
 IVORY COAST - San Pedro
 IVORY COAST - Abidjan
 GHANA - Takoradi
 GHANA - Tema
 TOGO - Lomé
 BENIN - Cotonou
 NIGERIA - Lagos
 EQUATORIAL GUINEA - Malabo
 CAMEROUN - Douala
 EQUATORIAL GUINEA - Bata
 DEMOCRATIC REPUBLIC OF CONGO - Kinshasa & Matadi

MAYOTTE
 MOZAMBIQUE - Maputo
 MADAGASCAR - Tamatave

CHINA - Shanghai

THAÏLAND - Bangkok

MALAYSIA - Port Kelang
 MALAYSIA - Pasir Gudang
 MALAYSIA - Tanjung Pelepas
 SINGAPORE - Singapore

INDONESIA - Jakarta
 INDONESIA - Bandung



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